

Financial Highlights

TOYODA GOSEI CO., LTD. and Its Consolidated Subsidiaries
For the years ended March 31, 2002, 2001 and 2000

	Millions of yen			Percent change	Thousands of U.S. dollars (Note 1)
	2002	2001	2000	2002/2001	2002
Net sales:	¥303,093	¥292,883	¥267,645	+3.5	\$2,275,478
Sales in Japan	216,321	220,058	211,730	-1.7	1,624,036
Sales outside Japan	86,772	72,825	55,915	+19.2	651,442
Net income	4,058	11,762	11,388	-65.5	30,467
Total assets	253,438	235,252	214,926	7.7	1,902,686
Shareholders' equity	132,560	123,961	116,132	6.9	995,198
Capital expenditure	33,501	28,420	20,508	17.9	251,511
Depreciation	21,823	20,831	20,131	4.8	163,839

	Yen			Percent change	U.S. dollars (Note 1)
Per share (Note 2):					
Net income					
Basic	¥32.82	¥95.31	¥97.14	-65.5	\$0.25
Diluted	31.44	90.65	87.88	-65.3	0.24
Cash dividends	11.00	11.00	10.00	0.0	0.08
Number of employees	12,321	10,695	9,463	+15.2	

Notes:

1. The U.S. dollar amounts have been prepared, for convenience only, at the rate of ¥133.2 = US\$1, the approximate exchange rate prevailing on March 31, 2002.
2. The calculation of per share amounts is based on the average number of shares during the fiscal year.
3. The number of consolidated subsidiaries at each fiscal year-end was as follows:

	2002	2001	2000
Consolidated	24	18	9

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Profile

Toyoda Gosei develops, manufactures and markets automotive components, including...

- interior and exterior parts, such as instrument panels and wheel covers
- body sealing products, mainly weatherstrip
- functional parts, such as hoses
- safety system products, mainly airbags

In diversified products, the company is a leading supplier of light-emitting diodes (LEDs) and also supplies a large volume of plastic cases for cellular phones.

As a global system supplier, Toyoda Gosei manufactures automotive products worldwide and offers a growing range of those products as integrated systems. The company serves automakers responsively through a production network that comprises plants in North America, Europe, Asian nations besides Japan, and Australia, as well as in Japan. And Toyoda Gosei continues to raise the value of its product offerings by combining multiple functions and parts in modules and systems.





Tokio Horigome (right), Chairman of the Board, and Takashi Matsuura, President

Net income declined 65.5% in the past fiscal year, to ¥4.1 billion (\$30 million), on a 3.5% increase in net sales, to ¥303.1 billion (\$2.3 billion). The principal reasons for the decline in earnings were downward movement in unit prices for automotive components, startup costs at new operations outside Japan and weak growth in unit shipments of light-emitting diodes (LEDs).

We are determined to fulfill the highest expectations of our shareholders and all our stakeholders. And we are taking concrete measures to improve our earnings structure. Those measures include reducing costs at operations worldwide, attaining profitability quickly at new operations outside Japan and focusing our operations on the most-profitable products.

Lasting growth for Toyoda Gosei depends on putting in place a solid, global framework anchored in Japan, North America, Europe and Asian markets besides Japan. And we will continue working aggressively to expand and fortify that framework.

Recovery Ahead

Our programs are progressing steadily, and we expect that earnings will rebound strongly in the fiscal year to March 2003. We project that net income will increase 60.2%, to ¥6.5 billion, on 2.3% growth in net sales, to ¥310.0 billion.

To be sure, economic trends are unclear in our principal markets of Japan, North America and Europe, and currency exchange rates remain volatile. Underlying our projections are (1) expectations of growth in Japanese and U.S. demand for automotive parts, supported by modest economic growth, (2) the completion of a recent round of vigorous investment in overseas operations and the outlook for improved profitability at those operations and (3) confidence of renewed growth in sales of light-emitting diodes.

Allocating Resources Optimally

Our strategy is global in outlook, and we are working relentlessly to increase our global competitiveness in every business unit and in every product category. You will find detailed descriptions of our progress on the following pages. Here, we invite your attention to four important examples of our mounting emphasis on allocating resources optimally.

One, we have expanded our operations in safety systems by acquiring the airbag operations of Toyo Tire and Rubber Co., Ltd., in April 2002. We already held a large share of the Japanese market for airbag systems, and the addition of Toyo's operations increases our share to more than one-third of the market.

Two, we sold our operations in vibration-isolating components to Toyo Tire and Rubber in April 2002. We have developed internationally competitive technology in vibration-absorbing components, and we supplied those components to automakers around the world. However, Toyo enjoyed larger economies of scale in vibration-absorbing components, just as we had attained larger economies of scale in airbags. Each company thus has sharpened its focus on the operation where it possessed the greater comparative advantage.

Three, modular products have become a full-fledged mode of business for our company. We won supply contracts in an increased number of vehicle models from an increased range of automakers for the instrument panel modules that we deliver as a Tier One system supplier. In fuel system products, we established a joint venture in

February 2002 with Toyota Motor Corporation and Horie Metal Co., Ltd., to develop and produce fuel tank modules.

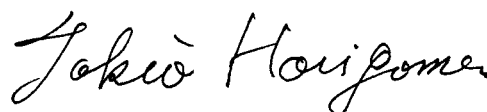
Four, we have broadened the technological and commercial foundations of our main line of diversified business, optoelectronic products. We moved early to fortify our growth prospects by developing diversified products to complement our business in automotive parts. In the 1980s, we pioneered the commercial development of blue LEDs through joint work with Nagoya University and Toyota Central Research and Development Laboratories, Inc. We since have built a large business and large market share in LEDs of various colors for cellular phones, outdoor displays, automotive interior illumination, automotive meters and other applications. During the past fiscal year, we augmented our product line with high-intensity white chip LEDs, which are indispensable in automotive meters. We also developed technology for manufacturing blue semiconductor lasers, which are used in large-volume DVD players and other products.

Bringing Technology to Life

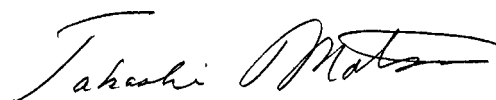
We thus continue working to assert international competitiveness in our chosen product categories. We are doing that through innovative products, including modules and systems, and through a global supply network.

Technology has a huge role to play in every market and every sector in enhancing the quality of life. At Toyoda Gosei, we will help fulfill that role in automotive and nonautomotive applications. We will concentrate resources on our core strengths to propose and provide optimized solutions for important needs.

September 2002



Tokio Horigome, Chairman of the Board



Takashi Matsuura, President